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## **Consero to Save Trilogy \$3 Million from Expansion of Finance and Accounting Relationship**

*Consero Assumes Trilogy's Worldwide Accounting Responsibilities in Addition to Existing Financial Planning and Analysis (FP&A) Work*

**AUSTIN, Texas, January 21, 2008 --** Consero Global Solutions, a recognized leader in finance and accounting (F&A) outsourcing services, announced that Trilogy Enterprises has expanded its relationship with Consero to include critical international accounting functions along with the financial planning and analysis Consero owns today. The engagement as a whole is expected to improve Trilogy's current accounting and reporting functions saving the company \$3 million over the next 3 years.

Established in 1989, Trilogy is a technology-powered business services company whose customer list includes many Global 1000 companies. Trilogy is a privately-held and on a strong growth curve aggressively expanding its operations in the U.S., EMEA, and APAC.

With a large sales force and multiple subsidiaries spread across the world, Trilogy's finance and accounting entails a wide array of high volume, complex activities. Trilogy relies on Consero to perform these activities, which include:

- Board and Bank Book Preparation
- General Ledger Updates and Close
- Financial Statement Preparation
- Accounts Payable
- Account and Bank Reconciliations
- Time and Expense Reporting
- Purchase Order Processing
- International Consolidation
- Budgeting and Forecasting
- Variance Analysis
- Bonus Calculations
- Time and Expense Reporting
- Financial Modeling
- Ad Hoc Analysis

Consero provides Trilogy with a highly-talented F&A team including an International Controller, Senior Financial Analysts, and Staff Accountants to perform these activities across all subsidiaries, business units, and products.

"For our complex and highly diverse, worldwide business holdings, Consero has proven an essential partner in performing the accounting and financial analysis work necessary to scale my organization and make critical business decisions," says Sean Fallon, CFO at Trilogy. "Consero provides expert, highly trained resources, and understands how to integrate those resources into my organization, maintaining the highest levels of productivity."

"Trilogy is a leader in this new global economy having built a network of premier outsourcing providers for its non-core business operations. Trilogy is adept at leveraging the skilled resources and best practices that are available from these relationships," says Scott Tynes, CEO of Consero. "The accounting and financial analysis work we do at Trilogy is integral to their growth strategy and execution. We are proud to have them among our growing client base."

### **About Consero Global Solutions**

Consero Global Solutions provides dedicated offshore staff to U.S.-based companies in search of financial planning and analysis, accounting, and business operations expertise. Utilizing Consero's offshore employees, customers gain the optimal combination of experience, quality, cost, and flexibility. With two engagement models – augmenting existing customer teams or taking ownership of entire finance and accounting functions – Consero delivers a full range of finance, accounting, and operations services including financial modeling, budgeting, forecasting, variance analysis, general ledger accounting, fixed asset management, and more. Find out more at [www.conseroglobal.com](http://www.conseroglobal.com).

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